

## 2020 Measure Bonus Incentives

### Exterior Lighting Bonus

In an effort to quickly and safely boost Michigan's economy, the program is offering an Exterior LED Lighting bonus, which can be implemented while practicing social distancing. The program is raising the current \$0.25 incentive to \$0.70 per watt reduced. The program is also lifting the 75% incentive pay cap to 90% of the total cost for this bonus only. This bonus is effective April 27, 2020 and will continue until funds are exhausted. Check with an energy advisor on the status of funds.

**Table 1: Exterior Lighting Bonus**

2020 Measure	Current Incentive	Bonus per Unit	Total New Incentive
LT201 - Exterior LED Lighting	\$ 0.25	\$ 0.45	\$ 0.70

### 2020 Measure Bonus Incentives

Earn bonuses on specific measures effective April 1, 2020 to June 30, 2020. See Table 2 below for the full list of bonus measures and amounts. The bonus payout will be calculated on new Pre-applications and new Final applications received during the effective timeline for the Consumers Energy Business Energy Efficiency Large Business Programs. These bonuses are capped at 75% of the project cost.

**Table 2: Bonus Measures**

Type	2020 Measure*	Current Incentive	Bonus per Unit	Total New Incentive
Advanced Air Distribution and Energy Recovery	AE101a - Constant Volume AHU to VAV AHU with Hydronic Reheat (EG)	\$ 0.70	\$ 0.30	\$ 1.00
	AE101b - Constant Volume AHU to VAV AHU with Hydronic Reheat (EO)	\$ 0.45	\$ 0.15	\$ 0.60
	AE110 - Refrigeration Waste Heat Recovery	\$ 150.00	\$ 50.00	\$ 200.00
Agriculture	AG108 - Greenhouse Environmental Controls	\$ 0.25	\$ 0.08	\$ 0.33
	AG107 - Greenhouse Infrared Film Replacing a Double Layer with a Double Layer**	\$ 0.15	\$ 0.05	\$ 0.20
Building Automation Systems	BA102a - Light Commercial Building Automation Systems (EG)	\$ 0.50	\$ 0.10	\$ 0.60
	BA103a - Optimal Start/Stop on Air Handling Units (EG)	\$ 0.15	\$ 0.05	\$ 0.20
	BA103b - Optimal Start/Stop on Air Handling Units (GO)	\$ 0.05	\$ 0.10	\$ 0.15
	BA206a - Demand Control Ventilation (EG)	\$ 0.13	\$ 0.17	\$ 0.30
	BA208a - Demand Control Ventilation and Occupancy Sensors for HVAC (EG)	\$ 0.20	\$ 0.20	\$ 0.40
	BA208b - Demand Control Ventilation and Occupancy Sensors for HVAC (GO)	\$ 0.15	\$ 0.05	\$ 0.20
Compressed Air	CA101 - VSD Air Compressor (50 HP to 500 HP)(Single Air Compressor System)(>6,000 hr)	\$ 150.00	\$ 20.00	\$ 170.00
	CA102 - VSD Air Compressor (50 HP to 500 HP)(Single Air Compressor System)(>2,000 hr)	\$ 100.00	\$ 10.00	\$ 110.00

HVAC Equipment	HV309 - Direct Fired Makeup Air Handling Units	\$ 1.00	\$ 0.50	\$ 1.50
	HV311 - Infrared Heaters (EG)	\$ 7.00	\$ 2.00	\$ 9.00
	HV312 - Infrared Heaters (GO)	\$ 5.00	\$ 2.00	\$ 7.00
Pipe and Ductwork Insulation	IN104b - Pipe Wrap - NG Domestic Hot Water - Conditioned Space	\$ 0.50	\$ 0.50	\$ 1.00
	IN115 - Return Air Ductwork Insulation (non-conditioned space)	\$ 1.00	\$ 1.50	\$ 2.50
	IN117 - Return Air Ductwork Insulation (Exterior Space)	\$ 2.00	\$ 3.00	\$ 5.00
Laboratory	LB101a - Auto Sash Closer (EG)	\$ 80.00	\$ 20.00	\$ 100.00
	LB101c - Auto Sash Closer (GO)	\$ 40.00	\$ 35.00	\$ 75.00
Lighting Controls	LC107 - Exterior Multi-Step Dimming Occupancy Sensor	\$ 0.09	\$ 0.06	\$ 0.15
	LC108 - Exterior Lighting Occupancy Sensors	\$ 0.15	\$ 0.10	\$ 0.25
	LC109 - Exterior Multi-Step Dimming Timer Controls	\$ 0.09	\$ 0.06	\$ 0.15
Lighting	LT101 - 2-Foot T12 to 2-Foot LED Tube Light	\$ 2.50	\$ 1.00	\$ 3.50
	LT102 - 2-Foot T8 to 2-Foot LED Tube Light	\$ 1.00	\$ 0.50	\$ 1.50
	LT105 - 4-Foot T12 to One (1) 4-Foot LED Tube Light	\$ 5.00	\$ 1.25	\$ 6.25
	LT106 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay < 15 ft)	\$ 3.00	\$ 0.75	\$ 3.75
	LT107 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay >= 15 ft)	\$ 4.00	\$ 2.00	\$ 6.00
	LT108 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (Low Bay < 15 ft)	\$ 3.00	\$ 3.00	\$ 6.00
	LT109 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay >= 15 ft)	\$ 4.00	\$ 2.00	\$ 6.00
	LT110 - 8-Foot T12 to Two (2) 4-Foot LED Tube Light	\$ 10.00	\$ 1.50	\$ 11.50
	LT114 - 2-Foot T12 to 2-Foot LED Tube Light (Type C)	\$ 2.50	\$ 1.25	\$ 3.75
	LT115 - 2-Foot T8 to 2-Foot LED Tube Light (Type C)	\$ 1.00	\$ 0.50	\$ 1.50
	LT118 - 4-Foot T12 to One (1) 4-Foot LED Tube Light (Type C)	\$ 5.00	\$ 1.25	\$ 6.25
	LT119 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay)(Type C)	\$ 3.00	\$ 0.75	\$ 3.75
	LT120 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay)(Type C)	\$ 4.00	\$ 2.00	\$ 6.00
	LT122 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay)(Type C)	\$ 4.00	\$ 2.00	\$ 6.00
	LT123 - 8-Foot T12 to Two (2) 4-Foot LED Tube Light (Type C)	\$ 10.00	\$ 1.50	\$ 11.50
	LT203 - Interior LED Lighting (High Bay => 15 ft)	\$ 0.30	\$ 0.15	\$ 0.45
	LT204 - Interior LED Lighting (High Bay =>15-Foot) Continuous Operation	\$ 0.60	\$ 0.30	\$ 0.90
	LT205 - Interior LED Lighting (Low Bay < 15 ft)	\$ 0.30	\$ 0.05	\$ 0.35
	LT206 - Interior LED Lighting (Low Bay < 15 ft) Continuous Operation	\$ 0.60	\$ 0.30	\$ 0.90
Refrigeration/ Laundry/ Kitchen	RL116 - LED Lighting for Refrigeration Cases	\$ 10.00	\$ 5.00	\$ 15.00
	RL203a - Reach-In Refrigerated Case Doors - Medium Temperation (EG)	\$ 60.00	\$ 40.00	\$ 100.00
	RL203b - Reach-In Refrigerated Case Doors - Medium Temperation (EO)	\$ 45.00	\$ 25.00	\$ 70.00
	RL203c - Reach-In Refrigerated Case Door; Medium Temp (GO)	\$ 15.00	\$ 35.00	\$ 50.00
	RL204a - Reach-In Refrigerated Case Doors -Low Temperation (EG)	\$ 120.00	\$ 80.00	\$ 200.00
	RL204b - Reach-In Refrigerated Case Doors -Low Temperation (EO)	\$ 100.00	\$ 50.00	\$ 150.00
	RL204c - Reach-In Refrigerated Case Door; Low Temp (GO)	\$ 20.00	\$ 30.00	\$ 50.00
Tune-up/	TU101c - Level 3 - Space Heating Boiler Tune-up (>= 1,200 MBH)	\$ 350.00	\$ 200.00	\$ 550.00

Maintenance	TU102c - Level 6 - Process Boiler Tune-up ( $\geq$ 1,200 MBH)	\$ 500.00	\$ 1,000.00	\$ 1,500.00
	TU202 - Steam Trap Monitoring System - Space Heat	\$ 30.00	\$ 10.00	\$ 40.00
	TU203 - Steam Trap Monitoring System - Process	\$ 30.00	\$ 50.00	\$ 80.00
Variable Frequency Drives (VFD)	VF101 - VFD on HVAC Supply Fan up to 100 HP	\$ 70.00	\$ 35.00	\$ 105.00
	VF102 - VFD on HVAC Return Fan up to 100 HP	\$ 50.00	\$ 25.00	\$ 75.00

\*New Q2 bonuses are in green. See the March 2020 Application and Catalog for full measure details.

\*\*The effective dates for this measure is Jan. 1, 2020 through Nov. 1, 2020.

## Eligibility

Eligible participants must use the standard Incentive Application and follow the official rules to receive the bonuses on the measures listed in Table 1 and 2.

## Official Rules

**Consumers Energy Business Energy Efficiency Programs is offering incentive bonuses under the Business Energy Efficiency Programs for qualifying projects completed by their qualifying customers and paid during the period April 27, 2020 through fund exhaustion for the bonus in Table 1 and April 1, 2020 through June 30, 2020 for bonuses in Table 2, unless otherwise noted.**

- These incentives can be combined with any other rewards and bonus programs offered by Consumers Energy Business Energy Efficiency Programs. Incentive bonuses are subject to all applicable federal, state and local laws and regulations and is void outside Michigan and where prohibited.
- Compliance with Consumers Energy Business Energy Efficiency Programs Requirements
  - Participants in the Consumers Energy Business Energy Efficiency Programs shall comply with these Official Rules requirements, terms and conditions of the Consumers Energy Business Energy Efficiency Programs, as set forth in the Consumers Energy Business Energy Efficiency Programs incentive applications and related program documents.
- Program Effective Dates for Table 1
  - The incentive cap lift from 75% to 90% applies to this bonus only.
  - Effective dates of the Consumers Energy Business Energy Efficiency Programs bonus incentives are April 27, 2020 through fund exhaustion. All new projects submitted to the Consumers Energy Business Energy Efficiency Programs will receive bonus incentives as long as the project is completed, and final applications are received no after fund exhaustion. Check with an energy advisor for fund updates.
  - The Final Application must then be received and paid in 2020.
  - 2020 bonus incentives will be altered if/when the program energy savings goals are achieved, as determined within the sole discretion of Consumers Energy.
  - New Pre-Application and new Final Applications must be received on and/or after April 27, 2020 for the bonus on exterior lighting to be included in the 2020 bonus incentives payout. Final applications can be submitted by fax, mail or email. Mail to P.O. Box 1040, Okemos, MI 48864, fax to 877-607-0738, or email to ConsumersEnergyBusinessSolutions@cmsenergy.com.

Consumers Energy is not responsible for any lost, incomplete, illegible or late Final Applications; any technical or mechanical malfunctions; or any human-processing errors.

- Program Effective Dates for Table 2
  - The incentive cap is still 75% for this all these bonuses.
  - Effective dates of the Consumers Energy Business Energy Efficiency Programs bonus incentives are April 1, 2020 through June 30, 2020 for bonuses in Table 2, unless otherwise noted. All new projects submitted to the Consumers Energy Business Energy Efficiency Programs will receive bonus incentives as long as the project is completed, and final applications are received no later than June 30, 2020. The Final Application must then be received by June 30, 2020 and paid in 2020.
  - AG 107 is effective Jan. 1, 2020 through Nov. 1, 2020. The new Final Application must be received by Nov. 1, 2020 and paid in 2020.
  - The new Final Application must be received by June 30, 2020 and paid in 2020.
  - 2020 bonus incentives will be closed before June 30, 2020 if/when the program energy savings goals are achieved, as determined within the sole discretion of Consumers Energy.
  - Q1 bonus extensions require Pre-Application and Final Application received between December 1, 2019 and June 30, 2020.
  - New Pre-Application and new Final Applications must be received on and/or after April 1, 2020 for the bonuses in Table 2 and Finals on and/or before June 30, 2020 to be included in the 2020 bonus incentives payout. Final applications can be submitted by fax, mail or email. Mail to P.O. Box 1040, Okemos, MI 48864, fax to 877-607-0738, or email to ConsumersEnergyBusinessSolutions@cmsenergy.com.
- Consumers Energy is not responsible for any lost, incomplete, illegible or late Final Applications; any technical or mechanical malfunctions; or any human-processing errors.
- Incentive Bonus Payment
  - Bonuses will be calculated as the Pre-Applications and Final Application(s) arrive and is paid to the payee as stated in the Final Application. Consumers Energy reserves the right to cancel, suspend and/or modify the Reward Program, or any part of it, if any fraud, technical failures or any other factor impairs the integrity or proper functioning of the Reward Program, as determined by Consumers Energy in its sole discretion. Consumers Energy, in its sole discretion, reserves the right to disqualify any entrant it determines to be violating the Official Rules.
  - The bonus will be capped at the per project cap as stated in the Incentive Application Customer Annual Limits guidelines.
  - The bonus will be in the form of a check payable to payee name listed on the Incentive Application.
- Inspections
  - Consumers Energy reserves the right to inspect all participating Trade Allies' projects to verify sales transactions, compliance with program rules and accuracy of project documentation.
  - Any failed inspections will result in the Trade Ally being disqualified for the bonus incentive.
  - A failed inspection is defined in the Consumers Energy Business Energy Efficiency Programs Policies and Procedures manual.

- Tax Liability
  - Payees are solely responsible for all applicable federal, state and local taxes associated with the payout.
- Disclaimer
  - Consumers Energy reserves the right to modify the rules of the bonus incentives for clarification purposes without materially affecting the rules of the Reward Program. Consumers Energy reserves the right to cancel the bonus incentives at any time without obligation or prior notice. By participating, each entrant agrees to be bound by these Official Rules and the decisions of Consumers Energy, which shall be final.
- Waiver
  - By participating, entrants agree that Consumers Energy and all of its respective officers, directors, employees, shareholders, representatives and agents shall have no liability and will be held harmless for any liability, loss, injury or death to entrant or any other person, including, without limitation, damage to personal or real property, due in whole or in part, directly or indirectly, by reason of the acceptance, possession, use or misuse of the Program.
- Sponsor
  - Consumers Energy Company, One Energy Plaza, Jackson, Michigan 49201.